# PROPERTY

### **GRAB YOUR SHARE**

How to get on the ladder with just £3,500 deposit

Page 28 »



## METRO PROPERT

WE'VE BOUGHT -AND YOU CAN TOO!

BUYERS WHO HAVE MADE IT ONTO THE PROPERTY LADDER THANKS TO SHARED OWNERSHIP...

METRO PROPERTY SHARED OWNERSHIP SPECIAL

### 'WE SECURED A PLACE OF OUR **OWN WITH A £7,000 DEPOSIT'**

Frances Michael and Joshua Murray

AS A rental property, an attic apartment in a converted Victorian mansion in West Hampstead couldn't have been more perfect for Frances Michael, 26, and Joshua Murray, 30. However, they both realised that when it came to buying their own place, a new-build would be much more up their street. We loved our flat and it had so much character,

but there were always so many odd jobs that the landlord had to do' says Josh, a graphic designer, 'Being first-time buyers, we didn't want to worry about leaks and old piping. We wanted an easy move into a home that was newly finished.

With home ownership on their minds for a number of years and growing frustrated with the amount they were spending on rent each month, the couple moved in with Josh's mum to try to save for a deposit. After discovering shared ownership, they knew the partbuy, part-rent scheme was right for them, and ended up buying a 35 per cent share of a one-bed apartment with a large terrace at L&Q's Churchfield Quarter in Acton, a development they first viewed late last year. It sits on lively Acton High Street, and they were immediately drawn to the village feel of the surrounding area, as well as all the green space on site. The terrace was definitely the key selling point for us - it is huge and looks onto the communal garden, which is on a podium and away from the main road, so the access we have to private outdoor space is fantastic,' adds Josh.

'As first time buyers in London, shared ownership is the only way we could've bought. We were saving such a small amount each month, so getting enough for a full deposit would've taken years and years,' explains Frances, who works as a learning and development advisor. The majority of apartments that were coming up were further out than we wanted to be. And after chatting to the sales team at another L&Q development we'd viewed, they helpfully suggested we looked at Churchfield Quarter (inset), as well. It's very low rise here compared to a lot of parts of west

London, which we liked, and under

normal circumstances we can both get to work very easily: Josh can walk to Chiswick, while I just get the Overground from Acton Central, Shared ownership made perfect sense to us - we could make the most out of the cash we had, and our monthly payments now go partly owards our mortgage. It has een a great investment. They completed in April during lockdown but any concerns were quickly dispelled, as Josh explains. 'Moving during

lockdown was a little worrying at first, but L&Q were great and kept us really updated with what was happening, so as soon as we were given the green light we couldn't wait. It meant that we had so much time at home to really settle in, and being able to sit outside during the fantastic weather was amazing - we didn't have access to anything like this in our rental.'

One, two and three-bed shared ownership apartments are available at Churchfield Quarter, from £90,625 for a 25 per cent share of £362,500, requiring a minimum deposit of just £4,531.

■ Ighomes.com

### 'I WAS FED UP PAYING **FOR SOMEONE ELSE'S MORTGAGE'**

for a decade, 39-year-old IT ogether with his partner. noved out of the area into a Kinga's place of work.

ne wanted to come back. 'W but were fed up of paying

back to Camberwell, but orices are high and they would be the way forward y found out about Wing Of



Happy return: Duncan wanted to move back to Camberwe

Camberwell, a shared from Hyde New Homes specification, and the pai were successful in their application for a two-bed flat

home,' he says. He and Kinga are looking forward to putting their own stamp on the place there for some time to come it because we actually own our own home, can make changes to it and are making Wing Of Camberwell has nov





JENNY ONGLEY and husband David had been renting for more than a decade when they decided to find a permanent base for their family. 'We'd hoped to buy somewhere in 2008 but the crash hit and postponed things. We're in our thirties now and have young daughters, so want to give them a place they can put down roots and call home,' explains lenny, a civic officer for Kent council.

Buving outright was too expensive and although they were familiar with shared ownership, the new homes they'd looked at were outside their preferred area. However, lenny found a home available through shared ownership resale scheme in Rainham, close to where they were living. It was listed on Share to Buy, a nationwide portal for

shared ownership homes. Resale properties are ones that existing shared owners wish to sell on, and buyers must purchase a stake that's the same size as or

bigger than that currently owned. 'I didn't expect the house to be so spacious,' says Jenny, 'The kids used to squabble about who got which bedroom at our old rental property, but all three bedrooms here are good sizes,' she says, 'It was a doer-upper for sure but David's a decorator and we knew it could be made ours. And the location was ideal, near our girls school and all their clubs.'

The couple quickly purchased the 25 per cent share on offer. 'The process took three months and we also found our mortgage through Share to Buy,' continues Jenny. 'Because David is selfemployed, he didn't have three years' worth of accounts, but the sales team smoothed it over and made everything straightforward, rather than a chore.'

As a family, they now have security of tenure, and their monthly overheads work out at £200 per month less than when they were renting. In time, Jenny



Family affair: The Ongleys has been planning to buy for several years

and David hope to purchase more shares in their home, with the aim of owning it altogether. For now, though, they're enjoying their new life. 'The kids are really happy,' adds Jenny. 'The house backs on to a nature reserve, so they spend a lot of time running around that. The landlord at our old place kept threatening to sell up, which

produced a lot of anxiety. Now we've got a stake in something and we aren't at the mercy of someone else. There's money left over to buy stuff for the house and the kids. We wouldn't have that freedom if we stayed renting or bought somewhere outright. This has been a perfect solution.

sharetobuy.com

### 'I WAS SO FED UP WITH RENTING... IT FELT LIKE MONEY DOWN THE DRAIN

AILISH FOAD, a solicitor in her twenties, moved to London from Reading three-and-a-half years ago to start her training contract. She rented homes in Acton and Stratford before deciding to buy. I was keen to get on the property ladder because I was so fed up of renting,' she explains. 'I was paying almost £1,000 every month and it felt like I was just

throwing money away.' Without a deposit big enough to buy a flat outright, Ailish researched her options carefully before settling on shared ownership. 'I decided against Help to Buy because I was worried about having to pay interest on the equity loan after five years. Buying a

shared ownership property enabled me to get a home quickly and with a relatively small deposit,' she explains. Last September she visited the First Time Buver show a one-stop shop for firsttime buvers with representatives from housing associations and developers all under one roof - and came across

Newlon Living, which provides shared ownership homes across east and north London. She was drawn to Pimento at Goodman's Fields built in conjunction with Berkeley Homes and located on the edge of the City near Aldgate East station. After viewing, she made a formal application and

purchased a share

apartment. 'The

of a one-bed

development

appealed

With lots of restaurants, bars and supermarkets nearby, and being so close to Tower Bridge and the Thames Path, the area has everything,' she says, 'One of my priorities was to keep my commute as short as possible and I can now walk to work in less than 15 minutes. The Newlon sales staff were ver helpful and answered all of my questions quickly, even the tricky ones. I instructed solicitors at the end of October and got the keys by December, I really enjoyed living in a flat share, but it's great having

all that it's mine Pimento at Goodmans Fields has sold out, but shared ownership homes are available at various locations including Nest E10 in Leyton, where one two and three-bed apartments start from £81,250 for a 25 per cent share of £325,000.

so much space of my own. I love

everything about my home - the

location, the decor,,, and best of

newlonliving.co.uk

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## METRO PROPERTY

SHARED OWNERSHIP SPECIAL

## **METRO PROPERTY**

Shared ownership What you need to know THE LOWDOWN ON THIS

PART-OWN, PART-RENT SCHEME WITH OUR HANDY GUIDE

### **HOW IT WORKS**

This government-led scheme allows people priced out of home ownership to purchase a share in a property, ranging from 25 to 75 per cent of the full market price. You take out a mortgage for the stake you own and pay discounted rent to a housing association on the rest, and the deposit is much smaller than when buying on the open market, as it's only needed for the share you're buying. Your combined monthly mortgage repayments, rent and service charge work out cheaper than buying an equivalent property outright, or renting it privately.

### WHO IS ELIGIBLE?

Shared ownership is available to first-time buyers, people who've owned in the past and existing owners who are selling - often families wanting to upsize. You

must be aged 18 or over, unable to otherwise afford a home that meets your needs, have a good credit history and show that you are solvent enough to cover the costs of buying and the regular monthly payments. To secure a shared ownership home in London, your household income - single or combined - can't exceed £90,000, and the threshold is £80,000 everywhere else. You'll normally need a deposit of 10 per cent of the share you are buying - though some housing associations only ask for five per cent - plus around £5,000 for conveyancing and other fees. At some developments, priority is given to people who already

## FINDING A SHARED OWNERSHIP HOME

live or work in the borough.

Shared ownership is available at specific new-build developments or on older resale properties being sold

your search on sharetobuy.com which lists thousands of shared ownership homes across the country, and visit individual housing associations' sites for detailed information.

Despite misconceptions to the contrary, shared ownership homes are built to the same high standard as other homes on the same development. Andrew Peglau, assistant director of marketing at Peabody says: 'We pride ourselves on building homes with the same care and attention, regardless of tenure, ensuring our customers enjoy a high quality home that meets their home-ownership aspirations.'

### **APPLYING TO BUY**

The application process is actually pretty straightforward. Once you've found a property you like, you can apply to the housing association or via Homes for Londoners at london.gov.uk or, outside London, through your local Homebuy Agent (visit helptobuy.gov. uk), and will be guided every step of the way. You'll be given a financial assessment to check your affordability and the size of the share you can buy, then you can formally apply for the property. 'Quite simply, a financial advisor will carry out an assessment using the affordability calculator issued by the HCA (Homes and Communities Agency). This ensures

Continued on Page 26 :



bed flat, with a full market value of £349,500, at Peabody's Colindale Gardens NW9 on a 30-year mortgage

Price: £87,375 1<mark>0% deposit:</mark> £8,738 Service charge: £123pcm Monthly spend: £1,055

## 50 PER CENT SHARE

Price: £174 750 10% deposit: £17,475 Mortgage: £662pcm Service charge: £123pcm Monthly spend: £1,186

## 75 PER CENT SHARE

**Price:** £262,125 **10% deposit:** £26,213 Mortgage: £993pcm Service charge: £123pcm Monthly spend: £1,317





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METRO PROPE

SHARED OWNERSHIP SPECIAL

» From Page 25

that the rent, service charge and mortgage is no more that 45 per cent of the potential owner's net income, says Mark Docherty, sales and marketing director at Hyde New Homes. 'A buyer's situation, deposit and income will be evaluated by a specialist financial adviser to ensure the share they buy is affordable and the most they can afford to buy at that time,' explains James Munson, head of marketing at Notting Hill Genesis. 'Depending on the outcome the initial share could be raised to 30, 50 or even 75 per cent.' With resales homes, you'll be required to buy a share the same size as the one being sold.

## HOW TO GET A MORTGAGE

According to Siobhan Holbrook, director at Mortgage Light, securing a shared ownership mortgage is very similar to securing a more traditional mortgage and involves the same financial checks, 'We'll need the same proof of

ncome, spending, ID and address evidence, as well as proof of your deposit, she says. We'll then submit an application to your lender after discussing your options with you, to get you the best deal - one size definitely doesn't fit all. Not all lenders offer shared ownership mortgages, however the majority of high street lenders are happy to do so. We're finding that shared ownership buyers are currently getting the same competitive rates

### THE RULES

as people buying on the open market.'

You won't be allowed o sublet but your housing association may agree to you getting a lodger. And although vou're free to decorate, major alterations such as structural changes will have to be authorised. so check your

ork up to full ownership: By staircasing, says Nick Lieb at Share to Buy

before proceeding. Shared owners are responsible for maintenance and repairs of their homes, while the housing provider looks after munal areas and grounds.

### **BUYING MORE SHARES**

Shared owners have the option to buy more shares, called staircasing (see next page) with some eventually owning 100 per cent of their home so they no longer pay any rent. Extra shares are normally available in minimum tranches of 5 to 10 per cent of the current market value, and you'll have valuation, conveyancing and possible mortgage fees to pay

Nick Lieb, left, head of operations at Share to Buy says: 'A common misconception is that your homebuying journey ends with the initial share purchase. This is far from the case as you can purchase additional shares in your home through a process called staircasing.'

### **SELLING YOUR HOME**

When the time comes to sell, contact the housing association and get your home valued to set the sale price and calculate how much your share is

worth. Unless you've staircased up to 100 per cent ownership, under the terms of your lease the provider first has to try to find a buyer. If, after a fixed period - typically six to eight weeks – it hasn't sold, you can market it through your chosen estate agent.

### **ALL CHANGE**

The government recently announced a shake-up to shared ownership. making it easier to get a foot on the ladder. Under the revamped scheme, the minimum initial stake you can buy will be more than halved. dropping from 25 per cent to 10 per cent. So, if you were to purchase 10 per cent of an first-time buyer home in London with an average price of £463,536, a 10 per cent deposit on this share would be £4,635 or just one per cent. People will also be able to buy more shares in their homes in one per cent instalments with heavily reduced fees, and, for the first ten years of shared ownership, landlords will cover maintenance and repair costs. These changes will be implemented on all new-build shared ownership homes delivered through the new Affordable Homes Programme, beginning in 2021.

Visit LQHomes.com to learn more



'I bought my home in stages, as my finances allowed' **COMPANY OWNER** HAS STAIRCASED TO **FULL OWNERSHIP** helped CJ Glover buy his place in Cardew Court, inset

SHARED OWNERSHIP SPECIAL



## 'Shared ownership helped me step back on the ladder'

circumstances led to 37-year-old Timothy Percival. above, selling his former home and renting for three years. Then he discovered shared ownership and worked out that it would be more beneficial financially. 'After doing the sums and realising shared ownership was a cheaper option, it made sense to investigate,' says Timothy, an IT consultant. 'Having owned, I wasn't sceptical about the buying process and I decided to take the plunge.'

His priorities were to find a home in a well-connected location with lots going on and green space nearby, and Peabody's The City Angel development in Islington seemed the perfect fit. Timothy managed to get his hands on the last one-bed. top-floor shared ownership artment, which included a sizeable terrace. He bought a 30 per cent share and plans to staircase to full ownership in the near future.

'I absolutely love where I am. To be situated in Zone One in Islington, just minutes from any coffee shop and bar I desire, is amazing,' he says. 'The location really does tick all the boxes. I have everything I need on my doorstep and I can even cycle

to work when I choose to.' But it wasn't just the location that won Timothy

over, as he explains. 'I was so impressed by the whole finish in my apartment, especially in comparison to other places I had viewed. The City Angel has such a high specification and utilises space well - I'm very happy here thanks to Peabody making it so easy.'

The City Angel has sold out but one final one-bed shared ownership apartment remains at Peabody's Wharf Road development, also in Islington

On the fourth floor, it has a spacious open-plan kitchen/ living/dining room, utility cupboard, a double bedroom, a balcony and built-in storage throughout, from £150,000 for a 25 per cent share of

peabodysales.co.uk



HE past 20 years have buy because I'm self-employed and wanted to live by myself. seen a 46 per cent Even though I'd been saving increase in the number of young hard for two years, I couldn't afford to buy a property adults living with their parents, largely due to the high costs of renting and buying a home. After finishing iniversity, CJ Glover joined £158.125 for 55 per cent of the their ranks and although

> 'Everyone at SO Resi sales was helpful. and once my mortgage was everything progressed smoothly, says CJ. 'As my apartment

what he saw and sprung into action to buy the last remaining home at the

development. 'Bracknell is my home town and I wanted to stay to be close to my family and friends, as well as my work,' says CJ, who runs a sports coaching company called In2Sport. I knew it would be difficult to

he was keen to find a place

of his own, he felt

this was

a remote

until his

showed

article

about

shared

SO Resi's

ownership

apartments

Bracknell. He loved

at nearby Cardew Court in outright in Bracknell, so shared ownership was a great option.'

He moved in 2017, paying market price (£287,500), with a £16,000 deposit.

was new and ready to move into, it was just a case of picking up the keys.

The development's layout and location were a brilliant fit for CJ's lifestyle. The contemporary open-plan living space opens on to a balcony, and a full range of kitchen appliances, fitted wardrobes in the main bedroom and an allocated parking space were all included in the price. 'My home is really high quality and was

brilliant value,' he adds. 'I enjoy having a balcony and with a second bedroom it's easy for friends and family to stay. It's ideal for me - I'm five minutes from my parents house and from my work. Monthly outgoings on

the apartment were around £600 for the mortgage and a payment of £394 to SO Resi on the share he didn't own, which included service charges. CJ has since increased his mortgage and staircased to owning 100 per cent, so only has a monthly mortgage and service charge to pay.

'I always wanted to own my home outright, but I couldn't afford to do this initially,' he says. 'That's what's great about shared ownership - it allows you to buy in stages to fit your financial circumstances so is perfect for home buyers who need a helping hand at the start. I couldn't have bought a home in this area without shared ownership - it's made a huge difference to my life.'

All the homes have been sold but one and two-bed shared ownership apartments are just 200 metres away. Prices from £91,000 for a 40 per cent share of £227,500.

soresi.co.uk

### STAIRCASING - THE LOWDOWN

Owners can buy extra shares in their home ent, and if you staircase to 100 per cent wnership there will be no rent to pay.

The first step is to find out whether you an afford to staircase, so unless you have ficient savings, contact your mortgage

You'll then need a surveyor's valuation to mine the price of your new shares. Most

housing associations allow a minimum 5 or 10 per cent share to be purchased in one go and you'll have to pay legal, mortgage and valuation fees every time. The exception is the innovative SO Resi Plus scheme, where share owners can buy an extra one per cent every year for 15 years at a price set from the outse

announced new shared ownership model from 2021 shared owners will be able to buy additional shares in increments of one per cent, with substantially discounted fees

DON'T LET A LOW DEPOSIT STOP YOU...

OWNERSHIP, YOU DON'T NEED A HUGE DEPOSIT - £3,500 CAN GET YOU ON THE LADDER, SAYS **ANDREA DEAN** 

VEN though research by the Nottingham Building Society has found that nearly a quarter of aspiring first-time buyers managed to save more than usual during lockdown, funding a deposit

is beyond the reach of many.

The Halifax reports that the average first-time buyer deposit is now £47.059. more than doubled to a whopping £109,146 in London, yet analysis by The Resolution Foundation, an independent think-tank, shows that just 13 per cent of private renters aged 24-35 years had savings of £10,000 prior to the pandemic.

Shared ownership can make all the difference, as you only need a cash deposit for the share you're buying, plus around £5,000 for legal fees and other costs. We've picked a range of properties across the capital that can be secured with a relatively low down payment, so



Only a few one and twobedroom flats remain at this development, which is ten minutes' walk from West Ealing's forthcoming Crossrail station and convenient for lively Ealing Broadway, Each has a balcony or terrace, and selected plots are rent-free fo six months. soresi.co.uk





Offering views over London and Lea Valley and just two minutes from Ponders End station, this scheme sits within a large regeneration project and consists of 35 one, two and three-bed apartments with fitted chens, contemporary bathrooms and private balconies.

These one, two and three-bed apartments all have balconies and are moments from Wembley Park's shops, eateries and socially distanced entertainments. Reserve by October 18 to receive a gift of £1,500 in vouchers or to put towar

homes, in the heart of Wandsworth, benefits from a private balcony or £11,500 terrace, and you'll find green space n nearby King George's Park and along the River Wandle, I &O is currently paying legal fees up to £1.850 Finsbury Park station and the park itself are on the doorsten of these two-bed apartments which are part of a larger development by Telford Homes. They feature glossy kitchens with Zanussi integrated appliances, fully tiled bathrooms and flooring fitted throughout, newlonliving,co.ul

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MANOR PLACE DEPOT, ELEPHANT & CASTL SE17, FROM £109,375 FOR 25% OF £437,500 Zone 1, this development lies just off Walworth Road and is a

With three bedrooms, two bathrooms, outside space and plenty of storage, these apartments are perfect for families. Some include a parking space and Leyton Tube station and Queen Elizabeth Olympic Park are nearby. peabodysales.co.uk



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SHARED OWNERSHIP SPECIAL

## METRO PROPERTY

SHARED OWNERSHIP SPECIAL



### SITTINGBOURNE

alcony. soresi.co.uk





Why buy there? Another Medway town that's just undergone a multi-million pound makeover, with the creation of a ew leisure quarter including a cinema and hotel. There are fast HS1 trains into ondon and Canterbury isn't far away. Quickest commute: 58 mins to t Pancras International

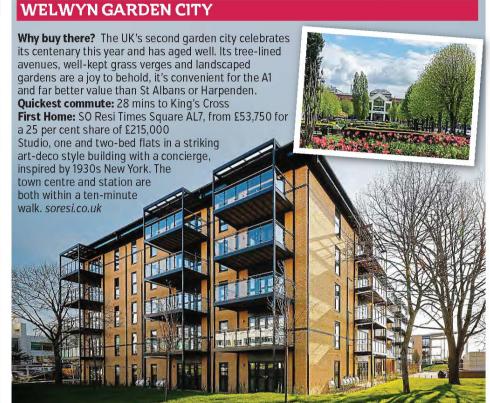
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First home: Blossom Grove ME9, from E70,000 for a 25 per cent share of £280,000. Two, three and four-bed nouses launch later this month in Teyham, a ten-minute drive from the town centre. They come with fully fitted kitchens, flooring in every room and turfed front and back gardens. hydenewhomes.co.uk





### **BEDFORD**

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It comprises two and three-bed houses with allocated parking



METRO PROPERTY



## 'I wouldn't have been able to do this without shared ownership'

producer Edwin Rothwell bought a share of a one-bedroom flat at Network Homes' The Grove in Borehamwood. Edwin, 31, works on Britain's

Got Talent, and has been using his family home in Yorkshire as a base while moving around the country for television jobs. Tve had jobs in Glasgow, Leeds, and Salford, so I often stayed in hotels and rented spare rooms,' he says. 'The cost of living on the road meant that saving for my own home was not always my main priority. I realised London had a wider range of job opportunities, and as much as I love to travel, it would be more practical to live near to where the majority of my work would be. I started saving for an apartment at the end of 2018. which is when I had a reality check about my finances and it seemed as though I would never get a mortgage. I later found out about shared ownership through a colleague, who had used it to purchase a property in Finsbury Park and suddenly

seemed viable.' He settled on Borehamwood a busy Hertfordshire town just over 20 mins by train from St Pancras International. The location was the main selling point, 'Borehamwood has Elstree Studios, home of the infamous Albert Square

the prospect of buying

be renting and hotel hopping television studios in the next 'The amount of money I spent couple of years. The job when I rented spare rooms in London was eye-watering. I opportunities here are huge. plus I'm close to the M25, A1 bought 25 per cent share of a and M1, great for when I go up £330,000 apartment, and my north to see my mum. I moved deposit was only £4,125. To be in the middle of lockdown but able to get onto the property fortunately moving home was ladder with such a small one of the few reasons you deposit is amazing. I would could actually leave your recommend shared ownership house. I didn't even have to others. I wouldn't have furniture at first because I een able to do this without came straight from my mum's it.' The Grove is sold out but and was eating on boxes for a Network is launching two-bed little while!' apartments and duplexes at Without shared ownership, The Birches in Hertford.

he knows he'd probably still networkhomessales.co.uk





The fresh and bold design gives new shape to the Enfield skyline providing amazing views across the city which gives the location a real wow factor.

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